

**DEFENDANT'S EXHIBIT 10—(Continued).**

- April 24, 1913. Received of National Pencil Co. 13 cents—parcel post.  
(Signed) A. Mann, F.
- April 24, 1913. Received of National Pencil Co. 5 cents—thread. (Signed)  
A. Mann, F.
- April 24, 1913. Received of National Pencil Co. \$1.00—dray. (Signed)  
Truman McCrary.
- April 25, 1913. Received of National Pencil Co. 10 cents—carfare.  
(Signed) A. Mann, F.
- April 26, 1913. Received of National Pencil Co. \$2.00—dray. (Signed)  
Truman McCrary.
- April 26, 1913. Received of National Pencil Co. 75 cents—express.  
(Signed) So. Express Co., F.
- April 26, 1913. Received of National Pencil Co. \$4.00 time for office work.  
(Signed) Herbert Wright, F.

**DEFENDANT'S EXHIBIT 11.**

Comparison sheet, 1912-1913, being part of data for financial sheet:

**Comparison 1912-13.**

	(45 hrs.) 1912.		Week Ending Apr. 24/13.
			1913
Payroll .....	\$ 1,036.15		\$1,052.55
Machine Shop .....	47.75		70.00
Expense .....	1,584.55		1,623.20
Material Cost .....	1,271.46		1,552.55
Total Expenditures .....	2,856.01		3,175.75
Net Value Productions .....	2,431.22		3,066.31
Apparent Results—Deficit .....	424.79	Def.	109.44
Value shipments .....	3,323.22		5,438.78
	2,509 Gr.		4,374 Gr.
Productions: Net .....	2,132½		2,719½
Good .....	457½		700
Medium .....	829		629½
Cheap .....	546		599
Jobs .....	300		791
Per cent. Jobs .....	14%		29%

**Remarks:**

19120 55 hrs. work.