

**DEFENDANT'S EXHIBIT 12.**

**Page 56 of House Order Book of National Pencil Company**

**Page 57**

Salesman	Ship to	Kind	Order No.	City-State	Date Rec'd	How ship	Shipped
7187—D. P.	F. W. W. Co. No. 57	Regular	4/24/13	St. Joe, Mo.	4/26/13	At once	4/28/13
7188—D. P.	F. W. W. Co. No. 68	Regular	4/23/13	Terre Haute, Ind.	4/26/13	At once	4/28/13
7189—D. P.	F. W. W. Co. No. 253	Regular	4/22/13	Logansport, Ind.	4/26/13	At once	4/28/13
7190—D. P.	F. W. W. Co. No. 585	Regular	4/22/13	DeKalb, Ill.	4/26/13	At once	4/28/13
7191—D. P.	F. W. W. Co. No. 25	Regular	4/24/13	Wilkesbarre, Pa.	4/26/13	At once	4/28/13
7192—D. P.	F. W. W. Co. No. 262	Regular	4/24/13	Saratoga Springs, N. Y.	4/26/13	At once	4/28/13
7193—Mail, U. S.	Soo 5 and 10c Store	Regular	C4355	Sault Ste. Marie, Mich.	4/26/13	At once	7/9/13
7194—H. G.	Beutell Bros. Co.	Regular	4/23/13	Dubuque, Iowa	4/26/13	At once	5/6/13
7195—Factory	Montag Bros.	Regular	4/26/13	Atlanta, Ga.	4/26/13	At once	6/9/13
7196—Jno. Lawrie	John Mangus Co.	Regular	134	Chicago, Ill.	4/26/13	At once	4/28/13
7197—G. H.	R. E. Kindell Co.	Special	4/24/13	Cincinnati, Ohio	4/26/13	At once	

266